

WYECIP Pre-Qualified Energy Services Company: About the ESCo

Company Name: **APOLLO SOLUTIONS GROUP**

Corporate Address: **1133 W COLUMBIA DRIVE, KENNEWICK WA 99336**

Address of Regional Office Serving Wyoming (if different than corporate): **Same**

Company web link: **www.apollosolutionsgroup.com**

Primary Regional Contact: (Name, Title and phone number(s))

Mike Fuentes, Division Manager, (509) 413-6227

Years in Energy Business: **9 years**

Energy Performance Contracting Experience:

	Total Number of Projects started from 2014-2016 (3 years)	Range of Total Project Costs (Millions)	Average Annual Utility Bill Savings Guaranteed (%)	Average Finance Term (years)	Number of projects that implemented renewable energy
K-12 School	1	\$2 Million	7%	Paid Cash	
Higher Education – Universities					
Higher Education – community colleges					
Cities (>25,000 population)					
Towns (<25,000 population)	4	\$400K-\$920K	17%	15	2
Counties					
Other Local Government	5 (Healthcare)	\$2.1 - \$7.2	15%	15	0
State Entities					

Non EPC Energy Efficiency and Renewable Energy Project Experience:

	Total Number of Projects started from 2014-2016 (3 years)	Range of Total Project Costs (Millions)	Average Annual Utility Bill Savings Guaranteed (%)	Average Finance Term (years)	Number of projects that implemented renewable energy
K-12 School					
Higher Education – Universities					
Higher Education – community colleges					
Cities (>25,000 population)					
Towns (<25,000 population)					
Counties					
Other Local Government					
State Entities					

More about the ESCo: (one page or less)

Date Updated: 10/24/2017

Apollo Solutions Group (ASG) is an energy services company headquartered in the Pacific Northwest, and is a division of Apollo Mechanical Contractors.

Apollo Mechanical Contractors quick facts:

- Began Operations in 1981
- Based in Kennewick, WA
- Offices Located in:
 - Portland
 - Seattle
 - Denver
 - Spokane
 - Missoula
 - Bozeman
 - Reno
 - Santa Clara
- 1500 Employees Across All Locations
- Annual Revenue \$400 Million
- Native American Owned
- Safest Contractor in Washington for 8 Consecutive Years

ASG works alongside leadership in schools, hospitals and governments, saving each thousands of dollars annually in energy costs while finding ways to improve social, environmental and financial performance and with little or no cash outlay. Our team of experts can reduce lifecycle costs at your facility with years of combined expertise and experience in the energy industry. Founded by industry veterans, ASG has all the skills and expertise that the large companies do, but proceeds with a unique and personal approach. We do this by incorporating the following into our business model:

- Transparency & collaboration - open book pricing with no decisions made without meaningful guarantees.
- A hand selected team that is comprised of energy industry experts who want to present clients with the best Energy Savings Performance Contract model possible
- A grassroots and hands-on approach with a turn-key product that is as hassle free as possible
- Teamwork and communication that is unprecedented in the industry

ASG is prequalified to work on ESPC projects in Washington, Colorado, California, Montana Idaho and Wyoming.