

WYECIP Pre-Qualified Energy Services Company: About the ESCo

Company Name: **Ameresco, Inc.**

Corporate Address: **111 Speen St., Suite 410, Framingham, MA 01701**

Address of Regional Office Serving Wyoming (if different than corporate):
3095 S. Parker Road, Suite 200, Aurora, CO 80014

Company web link: **www.ameresco.com**

Primary Regional Contact: **Chuck Silkman, csilkman@ameresco.com**

Years in Energy Business: **17**

Energy Performance Contracting Experience: [Rocky Mountain Region Projects](#)

	Total Number of Projects started from 2014-2016 (3 years)	Range of Total Project Costs (Millions)	Average Annual Utility Bill Savings Guaranteed (%)	Average Finance Term (years)	Number of projects that implemented renewable energy
K-12 School	10	\$800,000-\$5M	25%	10 years	3
Higher Education – Universities	N/A	-	-	-	-
Higher Education – community colleges	N/A	-	-	-	-
Cities (>25,000 population)	2	\$2M--\$7M	31%	12 years	1
Towns (<25,000 population)	N/A	-	-	-	-
Counties	4	\$260,000-\$900,000	28%	10 years	-
Other Local Government	N/A	-	-	-	-
State Entities	N/A	-	-	-	-

Non EPC Energy Efficiency and Renewable Energy Project Experience: [All of our projects were EPC](#)

	Total Number of Projects started from 2014-2016 (3 years)	Range of Total Project Costs (Millions)	Average Annual Utility Bill Savings Guaranteed (%)*	Average Finance Term (years)	Number of projects that implemented renewable energy
K-12 School					
Higher Education – Universities					
Higher Education – com.colleges					
Cities (>25,000 population)					
Towns (<25,000 population)					
Counties					
Other Local Government					
State Entities					

*If under States Performance Contracts Legislation

Company-wide Annual Revenue

2016 \$651,227,000

2015 \$630,832,000

2014 \$593,241,000

More about the ESCo: (one page or less)

Ameresco, Inc., (NYSE:AMRC), a leading energy efficiency and renewable energy company, is prequalified to provide energy saving performance contracts to Wyoming government agencies, higher education facilities, K-12 education facilities and organizations that participate in state programs.

We offer decades of expertise in designing and building energy efficient and renewable energy solutions. We can also own, operate and maintain energy infrastructure powered by wind, biomass, landfill gas, solar or geothermal wells.

Our independence means that our Wyoming energy services customers get best-in-class solutions customized to their unique needs. Because we are not a manufacturer, we are not looking to sell a particular product line. Every client gets a customized solution designed to meet their requirements and budget, and their energy conservation and emissions goals.

Through an energy savings performance contract, Ameresco can help Wyoming schools, universities, counties, cities and towns get the energy efficient retrofits and equipment upgrades they need without additional capital. Annual energy savings make these projects budget-neutral, removing the cost barrier from facility upgrade projects.

Ameresco has helped cities, towns and schools meet their energy needs and emission reduction goals without up-front expenses. As a pre-approved Energy Service Company (ESCO), Ameresco has demonstrated through a competitive solicitation the ability to undertake a variety of projects with a high level of success and satisfaction from our clients. Ameresco and the Wyoming Energy Conservation Improvement Program (WYECIP) will work closely to help clients navigate the performance contracting process to ensure that projects achieve the full spectrum of benefits that performance contracting has to offer.